



Board of Directors Meeting

3:30pm, June 28th, 2022

**AGENDA**

**Zoom link:** <https://us06web.zoom.us/j/88605248902>

**A. Welcome**

**B. Group Ice Breaker Questions for Board & Staff:**

*Relating it to the work of the Land Trust, what is a book you might recommend to the board and staff and why?*

**C. What's Coastal Mountains Land Trust got going on right now?** (see pg. 3)

**D. Land Trust Perspectives:** Northern Michigan Independence Hunt

**E. Board Focus on Development:** Open Sharing of Success Stories & Member / Donor Profiles

**F. Board Focus on Development:** 2022-23 Capital Initiatives / Projects Update

- a. Waldo County Conservation Initiative
- b. Learning Landscapes Initiative
- c. Beech Hill Habitat Management Project
- d. RTM Trail and Bald & Ragged Mountain Projects

**G. Action Items:**

**1. Proposed Board Motion:** To approve minutes from the May 24th, 2022 board meeting

*The Board of Directors hereby approves the minutes of the meeting of the Land Trust's board of directors held on May 24<sup>th</sup>, 2022. (see pg. 5)*

**2. Proposed Board Motion:** Approval of Acquisition of the Clements property, Swanville - per recommendation of the Land Protection Committee (see pg. 9)

The Board of Directors hereby approves entering into a Purchase and Sale Agreement for the purchase of fee title to a ca. 44-acre property owned by Cheri Cushman and Steven Clements, that is located off Swan Lake Avenue in the Town of Swanville. The Purchase Price for the property shall not exceed \$36,058. The Board of Directors approves all expenditures necessary to complete this purchase, including transaction costs of up to \$25,648 and authorizes the President, or in their absence another officer of the Board of Directors, to execute all documents necessary to enter into the Purchase and Sale Agreement and to close on the purchase. In addition, the Board of Directors approves allocation of funds at closing of the acquisition, or as soon thereafter as funds are available, to the Conservation Lands Defense TRF and the Land Trust Stewardship Reserve TRF as stated in the Policies of the Board of Directors.

**H. Priorities We're Working On**

## Executive Director report

### i. Organization

July Board Meeting in person

DEI process

### ii. Development

Grant activity

Partners Party calls

### iii. Stewardship

Update of Opportunities along the Little River in Belfast/Northport

Status of Conservation Easement Violation

## I. Committee Updates

1. **Major Gifts Committee** (*minutes, pg. 14*)
2. **Membership & Community Engagement Committee** (*minutes, pg. 16*)
3. **Finance and Investment Committee** (*minutes, pg. 17*)
4. **Land Protection Committee** (*minutes, pg. 27*)
5. **Stewardship Committee** (*minutes pg. 29*)
6. **Board Advancement Committee** (*minutes, pg. 31*)
7. **DEI Committee** (*workshops ongoing*)
8. **Executive Committee** (*minutes, pg. 32*)

## J. New / Future Business

## K. Executive Session

### Upcoming Committees / Board Meetings:

July TBD	Stewardship
	DEI workgroup
July 13th	Major Gifts 2:30pm
July 20th	Land Protection – 1:00pm
	Board Advancement Committee – 2:30pm
	Finance Committee – 4:00pm
Aug 18 <sup>th</sup>	Membership & Community Engagement Committee – 12 noon
	Executive Committee - 4:00 pm
July 26 <sup>th</sup>	Board Meeting - 3:00pm
July 26 <sup>th</sup>	Biz Gilmore House Party – 5:30pm
August 2 <sup>nd</sup>	Conservation Partners Party – 5:30pm (Megunticook Society at 4:45pm)



## What's Going On at the Land Trust Now?

June 2022

Drafted by Polly Jones, Office Manager

### Stewardship

#### *Waldo County*

- Wesley Hutchins has had a great first month as Pendleton Intern. The Waldo County trails have never looked better!
- Shed of Tides is fully operational. Some small changes are coming, and the usage of the community engagement side is still being fleshed out. Stay tuned!
- Basic summer maintenance underway. Improvements are focused on Head of Tide and Stover.

### Development

- Summer newsletter will be coming out at the beginning of July!
- Collaborating with Biz Gilmore on a new member/new recruitment event gathering at her home on Beauchamp Point (July 26)
- Working on invitations/details for the Partner's Party (August 2)
- Continuing to connect with businesses for Trails Challenge and Arts on the Hill sponsorships

### Membership

- New Property Buyers mailing went out this month to new homeowners in Camden, Rockport, and Belfast. Lincolnville and Northport mailing still to come.
- New Member Hat Promotion at Arts on the Hill begins with the June 24 concert, and runs through the season until the final concert on Thursday, September 8 (Gawler Family with Jon Fishman). Join at the \$50 level and receive your choice of one of our super cool hats.

### Community Engagement

- CMLT supported Camden-Rockport Elementary School's 2nd grade Pollinator Party with Ryan Nascimento (one of our incredible interns this summer) guiding students in planting a pollinator garden and leading a Project Wild game to discover the secrets of pollination. Leah led students in observation and identification the pollinators in the school's backyard. This event was done in collaboration with the Knox-Lincoln Soil and Water District.
- We presented Learning Landscapes to the Searsport Middle and Highschool faculty and had educators including math, science, social studies, art, Spanish and social workers express interest in being mentored in outdoor education in the coming school year. We also guided the freshman Algebra class at Searsport H.S. in using the Millbrook preserve to gather tree DBH data as part of their intro to statistics block.
- We are contributing to a Writing the Land anthology in collaboration with other land trusts in Maine. We had two poets on our preserves through the winter and spring, who have submitted poems from the Head of Tide and Beech Hill. We will be sharing the anthology when it is published later this year. In the coming school year, we will be working with Camden-Rockport Middle School and contributing *children's* poetry to a youth-powered anthology that highlights young people's connection to the natural world, in collaboration with the other Land Trusts who are part of the national Learning Landscapes network.
- Karen Olson's Talk at the Head of Tide was a success, despite the unclear weather pattern. We had twelve people join us for Karen's moving description of her experience on our preserves through the process of creating her work, the Embrace, which showcases her relationship with the natural world. She even put up a beautiful, temporary art installation for her talk!
- Free Pick season is on the horizon! It is going to be from Sunday, July 24th - Wed. August 3rd. If you have any availability to join us this year, here is the place to sign up! [Free Pick Schedule 2022.docx](#)

### Land Protection

- We closed the Wagner/Hutt and Smith projects in Knox in early June, adding roughly 25 acres to the new Marsh Meadow Preserve. These two neighbors were the instigators of the project to conserve this spectacular wetland, by contacting the Land Trust and ultimately donating land themselves after we bought the 74-acre Bloomstein property. Matt Wagner and Cait Hutt donated 20 acres of their land, and Allison Smith and David Wessels donated 5 acres. The Marsh Meadow Preserve is now 100 acres and fully conserved!



# UP-COMING EVENTS

*All events are free and open to the public*

DATE/TIME

EVENT

LOCATION

<b>July 7 (Thursday)</b> 10:00 a.m.–12:00 p.m.	Happy Wanderers Hike	McLellan-Poor Preserve, Belfast
<b>July 9 (Saturday)</b> 10:00 a.m.–12:00 p.m.	Nature Walk: <b>Insect Bonanza</b>	Head of Tide Preserve, Belfast
<b>July 9 (Saturday)</b> 6:00 a.m.–8:00 p.m.	Arts on the Hill: <b>Split Willow</b>	Beech Hill Preserve, Rockport
<b>July 11 (Monday)</b> 6:00 a.m.–7:30 p.m.	Arts on the Hill: <b>MoJO Jazz</b>	Beech Hill Preserve, Rockport
<b>July 30 (Saturday)</b> 10:00 a.m.–12:30 p.m.	Trails Challenge Kick-off	Thorndike Brook Trailhead, Hope
<b>Late July/Early August</b> TBD by the berries	Community Blueberry Pick	Beech Hill Preserve, Rockport
<b>August 4 (Thursday)</b> 10:00 a.m.–12:00 p.m.	Happy Wanderers Hike	Hatchet Mtn. Preserve, Hope
<b>August 6 (Saturday)</b> 10:00 a.m.–12:00 p.m.	Nature Walk: <b>Botany Bonanza</b>	Beech Hill Preserve, Rockport
<b>August 11 (Thursday)</b> 11:00–12:00 p.m.	Blueberry Tales: Story time for children	Beech Hill Preserve, Rockport
<b>August 14 (Sunday)</b> 5:00 p.m.–6:30 p.m.	Arts on the Hill: <b>Darshan Music</b>	Beech Hill Preserve, Rockport
<b>August 20 (Saturday)</b> throughout the day	Beech Hill Relay Race	Beech Hill Preserve, Rockport
<b>August 26 (Friday)</b> 6:00 p.m.–8:00 p.m.	Arts on the Hill: <b>Mystery Band</b> — <i>stay tuned!</i>	Beech Hill Preserve, Rockport
<b>September 1 (Thursday)</b> 10:00 a.m.–12:00 p.m.	Happy Wanderers Hike	Bald Mountain Preserve, Hope
<b>September</b> Date/Time TBD	Arts on the Hill: <b>The Gawlers and Jon Fishman</b>	Beech Hill Preserve, Rockport
<b>September 10 (Saturday)</b> 1:00 p.m.–3:00 p.m.	Kites and Ice Cream	Beech Hill Preserve, Rockport
<b>September 17 (Saturday)</b> 10:00 a.m.–12:00 p.m.	Nature Walk: <b>Mushrooms</b>	St. Clair Preserve, Northport
<b>October 6 (Thursday)</b> 10:00 a.m.–12:00 p.m.	Happy Wanderers Hike	Long Cove Preserve, Searsport
<b>October 8 (Saturday)</b> 2:00 p.m.–5:00 p.m.	Nature Walk: <b>Geology of Sears Island</b>	Sears Island, Searsport

**Arts on the Hill** is a music series that features local artists with genres from classical to funk, jazz, bluegrass, and everything in-between. It takes place outside, atop Beech Hill with a backdrop of the Beech Nut, a historic sod-roofed hut, with expansive views of Penobscot Bay.

**Happy Wanderers** is a monthly hiking series in partnership with MaineHealth's Journey to Health program. We hike on the first Thursday of every month.

**Nature Walks** are led by specialists and made possible through the generosity of local naturalists and the organization of our board member, Roger Rittmaster.

**Art Gone WILD** is a mobile art station that travels to different preserves, providing art materials and display space for creating art, poetry etc. as visitors enjoy nature. Art Gone WILD is a collaboration with Waterfall Arts in Belfast.

**Trails Challenge** is an opportunity to have your hiking, running, biking, or swimming miles on area trails and preserves be matched, miles for dollars, by local businesses in support of stewardship and development of trails (July 30–September 10).

**Kites and Ice Cream** is our annual day of pure bliss where each child receives a free kite and ice cream cone on Beech Hill in Rockport.

More information about these events, including any updates or cancellations, at [www.coastalmountains.org](http://www.coastalmountains.org)



Minutes  
Coastal Mountains Land Trust  
Board of Directors Meeting  
May 24, 2022

Board members present: Johnson, President; Call, Conard, Davis, McDevitt, Moore, Rebordao, Ruffin, Thanhauser, Wallingford, White, Wolfe

Board member absent: Gabel, Noble, Rittmaster

Staff present: Stewart, Gates, Jones, Landi, O'Neill, Shaida, Trommer

The meeting came to order at 3:31 p.m. at Rockport Public Library. A quorum was present throughout. Some people were present in person; others participated remotely via Zoom. The meeting room at the office in Camden has been partially converted to office space, and there is no longer enough room in the smaller conference room for a full Board meeting.

A. Welcome New Board Members

Jeff Davis and Maiara Rebordao were welcomed to their first Board meeting as members of the Board.

Board and staff members spoke about the first places where they connected deeply with nature as children. and the individuals who most influenced them toward nature and the outdoors.

B. What's Coastal Mountains Land Trust Got Going on Right Now?

Polly Jones's summary is on p. 6 - 7 in Board packets for today's meeting. A shed has been delivered to Head of Tide Preserve. Trail work is ongoing on Land Trust properties in Knox and Waldo Counties. The deck has been re-installed at the Land Trust office, and is used for outdoor meetings. We expect to close in June on the Wagner and Smith land donations, which will add 25 acres to the new Marsh Meadow Preserve in the town of Knox. We closed on the Pelletier land purchase on Mt. Tuck on April 28, and have now conserved ~240 acres on Mt. Tuck. Community engagement efforts include collaborative projects with Waterfall Arts in Belfast and outdoor learning projects with several local schools.

C. Land Trust History

Coastal Mountains Land Trust was founded in 1986. Our first conservation easement was on land at the summit of Beech Hill in Rockport, which was threatened by development. The first office was a rental in Rockport village next to Mary Lea Park, downhill from the Rockport Opera House. Recording secretary Susan Alexander was a member of the first Board of Directors, and has taken minutes of Board meetings for over 35 years. For more information, see the Land Trust website, <https://www.coastalmountains.org/who-we-are>.

D. Overview of Land Conservation Opportunities along the Little River in Belfast and Northport

The Little River Community Trail is a five-mile hiking trail in Belfast that traverses the north bank of the Little River's upper and lower reservoirs. The trail begins on Route 1 at the Belfast Water District's office and ends at the University of Maine's Hutchinson Center on Route 3 in Belfast.

Stewardship and Land Protection Manager Jack Shaida displayed an area map showing land conservation and trail development along an inland route from Route 1 to Route 3 (see p. 8 and map in Board packets for today's meeting). A local trail association has been maintaining the trail. They have asked the Land Trust to take over management, including a section of trail over non-conserved land. Shaida said the next step is to do a management plan.

E. Board Focus on Development: Success Stories; Member/Donor Profiles

Development and Communications Coordinator Tempe Landi spoke about some Evergreen members, new regular members, leadership donors, business members, and foundations that support the Land Trust's work, including the Maine Community Foundation and the Onion Foundation, both of which support Learning Landscapes.

F. Board Focus on Development: 2022 - 2023 Capital Initiatives/Project Overviews

a) Waldo County Conservation Initiative

This initiative aims to increase the pace of land conservation in Waldo County by creating a dedicated fund that would enable the Land Trust to respond quickly to emerging conservation opportunities. Waldo County is one of the fastest-growing counties in Maine. This rapid growth increases pressure on existing open space and natural areas. A Major Gifts Committee focused on Waldo County has a three-year goal of raising \$750,000 to fund acquisition and stewardship of up to 10 additional conservation properties. Current projects include the Hurds Pond focus area in Swanville and Belfast; the Mt. Tuck focus area in Stockton Springs and Prospect; the Passy Headwaters focus area in Brooks and Knox; the Mill River Preserve in Searsport; and the Little River watershed.

b) Learning Landscapes Initiative

This initiative aims to connect each child in the communities we serve with a safe natural place, and to provide ongoing access to quality outdoor learning. Our approach is to build relationships with local educators, conserve land near schools, and create trails on land within walking distance of schools. We aim to mentor 100 educators. We will need ~\$500,000 over three years to support the Learning Landscapes program goals: to conserve land and access to land within walking distance of local schools, create and build outdoor classrooms, and mentor teachers in outdoor education. We do not charge the schools for any of these costs. Some local schools, e.g. in Searsport and Camden, have money for outdoor education.

c) Beech Hill Habitat Management Project

Ryan O'Neill has drafted a management plan for Beech Hill, detailing a three-year, four-year, and ten-year rotation cycle of blueberry fields, mowing, grass, and young forest, in order to protect and maintain the current open landscape. This would entail an added expense on the order of \$200,000.

G. Action Items

1. Approval of Minutes of April 26, 2022 Board Meeting

On motion of Thanhauser, Board members voted unanimously to approve the April 26, 2022 minutes as distributed.

2. Approval of Settlement Agreement with David Jones regarding Violation of Howe House Conservation Easement, Lincolnville

*[Ian: the nature of the violation is not clear to me. Should you add something to the minutes to clarify this? I wonder, is this David Jones the son of longtime Rockport Select Board member Marge Jones?]*

The Land Trust has a verbal agreement with David Jones about the terms of remedying his violation of the Howe House conservation easement. He will be granting an area 10 times the size of the easement violation. We will have to get an appraisal of the land. The Attorney General of Maine must approve the change to the conservation easement. The site of the violation must be re-forested before we sign off on the agreement. TerraFirma is our insurance firm. We will ask Rob Levin, our conservation attorney, to evaluate the settlement agreement before we sign it. Moore said that all the money due to the Land Trust should have been received before we sign the agreement. Conard said that the full sum paid in advance could be placed

in an escrow account. Attorney and former Board member Darby Urey is drafting the settlement agreement. The intent of the proposed motion is to authorize Executive Director Stewart to finalize the agreement. Jones has to have completed three things before the Land Trust signs the agreement.

Stewart summarized the terms of the easement violation settlement agreement as follows:

1. Amendment of the conservation easement - land swap. The Land Trust will agree to extinguishment of easement on a 6,967 sq. ft. area, and conveyance of a new 69,774 sq. ft. area into the easement.
2. Reforestation plan. The Land Trust will approve a reforestation plan for the remaining cleared area within the easement. This will include planting, a split rail fence to delineate the boundary line, and removal of all other debris from the easement area.
3. Costs. The landowner will be responsible for all costs relating to the violation settlement agreement, including implementing the revegetation plan, the Land Trust's staff time, legal review, appraisal, and review by the Attorney General's office.
4. Appraisal. The proposed amendment will be appraised by an independent real estate appraiser and will only be approved if it does not provide an impermissible private benefit to the landowner.
5. Attorney General. The proposed amendment will also need to be reviewed and approved by the office of the Maine Attorney General.

VOTE: On motion of Moore, Board members voted unanimously to approve the proposed settlement agreement with David Jones regarding the violation of the Howe House Conservation Easement in Lincolnville, as follows: The Board of Directors hereby approves entering into a Settlement Agreement with New Era 2014 LLC to address the violation of the Howe House Conservation Easement in Lincolnville. The Board of Directors authorizes its President, or in his absence another officer of the Board of Directors, to finalize and execute the Settlement Agreement. Per our Board policies, any final settlement of the easement violation will not result in an impermissible benefit to a private party, and will be reviewed and approved by the office of Maine's Attorney General.

#### H. Priorities We're Working On

##### a. Executive Director's Report

- i. Organization: The deck has been re-attached to the Camden office. A new shed has been placed at Head of Tide Preserve. *[Add something here about DEI process update, per agenda?]*
- ii. Development: A calendar of donor stewardship opportunities for this summer will be issued soon.
- iii. Land Protection: We might become the holder of a 24-acre conservation easement on blueberry land on Pushaw Road owned by Maine Farmland Trust, abutting the Goodman Preserve. *[Add something about Hurds Pond conservation projects update, per agenda?]*
- iv. Stewardship: No construction is planned this year on the Round the Mountain Trail on the Snow Bowl property.
- v. Community Engagement: Seven schools are in discussion with the Land Trust regarding outdoor education.
- vi. Land Acquisition: Thanhauser reported that he has spoken with the person who did the appraisal of the Thomas Doak property on Hurds Pond, which Thanhauser proposes to buy and re-sell to the Land Trust for permanent conservation. According to the minutes of the April 26, 2022 Board meeting (Item 4, p. 3), the proposed purchase is based on an appraised value of \$305,000. There is now a question whether the appraised value may go up due to a new road that has been put in. Stewart said that the appraisal is being reviewed currently. The motion to approve the Doak property letter of intent in the April 26 minutes (p. 3) reads, in part, "The proposed purchase is based on an appraised value of \$305,000, and is contingent on both Thanhauser's purchase of the land and the Land Trust's ability to raise the necessary funds..." . The seller, Doak, does not want this contingency. Is the Land Trust willing to remove the contingency about the Land Trust's ability to raise the necessary funds? Stewart said he is comfortable with removing the contingency. Thanhauser would like a revised motion regarding the proposed sale, giving a higher appraised value, so that he can increase his purchase offer. Wallingford asked why the understanding needs to include a dollar figure for the purchase and re-sale. Can it just say that the Land Trust will buy the Doak property from Thanhauser

at the price he paid Doak? Stewart said that approval of the dollar amount of the purchase from Thanhauser can be handled by internal emails to and from the Board, and need not require a special Board meeting.

I. Committee Updates – not discussed

J. New/Future Business – not discussed

Adjournment: The regular meeting adjourned at 5:07 p.m., followed by an executive session.

Next regularly-scheduled Board meeting: Tuesday, June 28, 4:00 p.m., at Rockport Public Library

Respectfully submitted,

Susan S. R. Alexander  
Recording Secretary



**Coastal Mountains Land Trust  
Land Protection Committee  
Project Evaluation Criteria Worksheet**

**Part Two: Project Summary and Feasibility**

Name: Clements Property

Conservation Method: Fee purchase

Project Description: The Clements property is in the Hurds Pond Focus Area, its conservation would connect the Bessey Tract and the Sucker Brook Tract of the Meadow Brook Preserve. The property contains forested wetlands and tussock sedge meadow surrounding Meadow Brook. The family would sell property with access from Swan Lake Avenue through their retained land; we would likely not use it for public access as we have access through the two abutting preserves.

Strategic Plan Category: 1a: Increase the amount of land conserved in Land Trust focus areas (Hurd's Pond).

Size: 44 acres

Current Property Owner: Cheri Cushman and Steve Clements, Jr.

Location: Town of Swanville, Waldo County

Natural Values Score/Percentile: 77 (97<sup>th</sup> percentile)

Community Values Score: 10 (out of 100)

Conservation Values and Public Benefits: Conservation of the high value wetlands and connectivity of previously conserved land.

Estimated Project Costs (Total): \$61,706

Land Costs: \$36,058 (\$819.50 per acre for 44 acres) This is 10% over appraised value.

Transaction Costs: \$18,000 (including appraisal, title and high end of survey estimate of \$9-14k)

Stewardship Costs: \$7,648

Funding sources/capacity to raise funds: We plan to apply for several grants, including MNRCP.

Description of Stewardship Work: Minimal: management plan, boundary marking, annual monitoring

Legal: Access: Yes, through the family's retained land from Swan Lake Avenue

Clear title: Yes, to be confirmed by a title search performed by the Land Trust's attorney

Survey: To be completed as part of the due diligence of the project

Hazardous Waste: To be completed, none that we are aware of

Potential partners or holders? Maine Department of Inland Fisheries and Wildlife is a project partner in the greater Hurds Pond Focus Area, but CMLT will be the most likely long-term owner of this particular tract.

Public Opinion: We are not aware of any opposition to the project.

Conflict of Interest? no

LP Committee Recommendation: move forward with purchase of the property

## Part Two: Natural Values Criteria:

Criteria (and Description)	Guidelines: All scoring is from the GIS based suitability analysis datasets. All parcels are scored according to the maximum score within its area.	Max Points	Score	Notes
<b>1. Significant, Rare, and Sensitive Habitats</b> (Areas containing significant habitat, as identified by a Federal or State program. Habitat areas for individual endangered, threatened, and rare species and rare natural communities are included)	<b>4 points</b> = areas containing: Mollusk breeding areas, or deer wintering habitat <b>12 points</b> = areas containing: Wildlife species of concern, or wild brook habitat 250ft buffer, or IFW wading bird habitat <b>16 points</b> = areas containing: Exemplary MNAP s4 or s5 plant species, or 500ft significant vernal pool buffer <b>20 points</b> = areas containing: endangered, threatened, or rare plants or animal buffer areas, or 250ft buffer of Atlantic salmon spawning habitat.	20	12	
<b>2. Undeveloped Blocks of Habitat</b> (The size of the roadless area the area property is located within)	<b>2 points</b> = within undeveloped block of 1-778 acres. <b>4 points</b> = within undeveloped block of 779-1778 acres. <b>6 points</b> = within undeveloped block of 1779-2973 acres. <b>8 points</b> = within undeveloped block of 2974-5566 acres. <b>10 points</b> = within undeveloped block of 5567-8642 acres.	10	8	
<b>3. Undisturbed landcover; naturalness</b> (The degree of human conversion of natural land cover in and near the project)	<b>3 points</b> = LCI score below 50th percentile of scores in the study area. <b>9 points</b> = 50-70th percentile of scores <b>12 points</b> = 70-85th percentile of scores <b>15 points</b> = 85-99th percentile scores.	15	15	
<b>4. Rivers and Streams (Buffer areas around streams and rivers)</b>	<b>8 points</b> = 75ft buffer of streams <b>10 points</b> = 250ft buffer of rivers	10	8	
<b>5. Lakes</b> (Buffer areas around great ponds, ranked by development)	<b>5 points</b> = 500ft buffer of rank 1 GP, or 1000ft buffer of rank 2 GP. or 500ft buffer of a pond <10 acre. <b>7 points</b> = 500ft buffer of rank 2 GP, or 1000ft buffer of rank 3 GP. <b>8 points</b> = 500ft buffer of rank 3 GP.	8	0	
<b>6. Wetlands</b> (Mapped wetlands or buffers)	<b>3 points</b> = 250ft buffer of wetlands above 10 acre, <b>8 points</b> = 100ft buffer of wetlands above 10 acre, <b>11 points</b> = wetlands with 1 to 4 functions <b>14 points</b> = wetlands with 5 to 6 functions. Wetland functions: flood flow alteration, sediment retention, finfish habitat, shellfish habitat, plant and animal habitat, and cultural value.	14	11	
<b>7. Sand and Gravel Aquifers</b>	<b>3 points</b> = aquifer areas, including a 500ft buffer. <b>5 points</b> = 1000ft buffer around public wells; or watersheds of public water supply lakes or aquifers (only parts of the watershed that feed into the lakes).	3	3	

8. Prime Soils	<b>3 points</b> = Soils of statewide importance <b>5 points</b> = Prime Soils	5	5																	
9. Geology correlated with High Biodiversity	<b>5 points</b> = Calcareous Bedrock (units Zcb, Zil, Zob); or Moderately calcareous bedrock (units DOb, Ouss, OZpgl, SOv).	5	5																	
10. High Elevation and Sloping Areas	<b>10 points</b> = areas above 600ft; or cliff, steep slopes, or caves	10	0																	
BONUS 1: Adjacent to Conserved Land	<b>5 points</b> = Adjacent to conserved lands. <b>10 points</b> = Parcels adjacent to multiple pieces or has multiple boundaries of conserved land <b>15 points</b> = Parcels that provide a critical link for large areas (above 500 acres) of conserved land	Up to 15	10																	
BONUS 2: Parcel Size	<b>5 points</b> 50-100 acres <b>8 points</b> = 100-250 acres <b>10 points</b> = >250 acres	Up to 10	0																	
BONUS 3: Uniqueness	This category is for any ecological values that are not included in the other natural value criteria. Ex, significant or important habitat that was not mapped or listed in 2018, a stand of rare trees or plants, or an unmapped vernal pool.	Up to 10																		
Natural Benefits Score	Sum (Percentile Score)	77 (97 <sup>th</sup> percentile)																		
Percentile Score	How does a parcels score compare to other parcels in the service region? Use the table on the right to sort parcels into their percentiles. Table includes values for all parcels >5 acres in SR, including BONUS 1 and 2 scores. Ex, a 52 acre parcel scores a 35 (a base score of 30 + 5 bonus), this indicates it is in the 50 <sup>th</sup> -60 <sup>th</sup> percentile of parcels, slightly above average scoring.	<table><tr><th>Percentile</th><th>Score</th></tr><tr><td>50th</td><td>32</td></tr><tr><td>60th</td><td>37</td></tr><tr><td>70th</td><td>43</td></tr><tr><td>80th</td><td>50</td></tr><tr><td>90th</td><td>60</td></tr><tr><td>95th</td><td>69</td></tr><tr><td>99th</td><td>83</td></tr></table>			Percentile	Score	50th	32	60th	37	70th	43	80th	50	90th	60	95th	69	99th	83
Percentile	Score																			
50th	32																			
60th	37																			
70th	43																			
80th	50																			
90th	60																			
95th	69																			
99th	83																			

#### **Description of Natural Values:**

Meadow Brook contains Inland Wading Bird and Waterfowl Habitat as identified by the Maine Natural Areas Program, along the Meadow Brook and associated wetlands. The wetlands are both tussock sedge meadow and surrounding forested wetlands. The subject property would connect two previously conserved tracts of the Meadow Brook Preserve – the Sucker Brook Tract and the Bessey Tract.

### **Part Three: Community Values Criteria**

<b>Criteria (and Description)</b>	<b>Guidelines:</b> These criteria are filled out by CMLT staff, using their own judgement, and then reviewed and updated by the Land Protection Committee.	<b>Max Points</b>	<b>Score</b>	<b>Notes</b>
1. Trails	This category is for both trail potential and existing trails. 0 is no trail potential. A low score would be for a small trail that will get infrequent use (e.g. Sides Preserve), a high score is for trails that will be regionally unique, receiving heavy use (e.g. Beech Hill).	40	5	
2. Water Access	This category is for boat access, swimming access, or fishing access. 10 is for properties that allow for hand carry boat access that will likely receive low use, fishing access, or shorefront access that is not suitable for swimming e.g., Grassy Pond CE, Richards Wildlife. 20 is for parcels with high usage hand carry access, or high quality swimming access, e.g. Fernald's Neck.	20	0	
3. Scenic value	This is for both scenic viewpoints and features. Must be visible from somewhere that is usually accessible. score 0 (no scenic value) to 15 (Beech Hill type of scenic value). Scenic woods that offer no viewpoints or are not seen from roads or other recreation areas are a 5. Highly scenic areas from the road or other viewpoint are 10. (St. Clair Preserve around Knights pond, Murray Preserve) 15 are exceptionally scenic areas, landmarks and good viewpoints (Beech Hill, Bald Mountain)	15	5	
4. Proximity to Town	Parcels that are close enough to town, a school, or another community center (YMCA, a library) to walk to get a score of 10. Parcels that can be accessed from schools without going onto a street get a score of 15.	15	0	
5. Working Farms and forests	Parcels that are managed under a sustainable forest plan or are working farms get a 10	10	0	
6. Historic or Cultural building, structures, or features	Historic features on a property that are unique or in good condition. Examples, pre restoration Beech Nut, dam abutments on Main Stream or Ducktrap.	5	0	
BONUS Public Drinking Water Supply	Parcels that help conserve public drinking water supplies. Mirror Lake and Grassy Pond CE are an example.	5	0	
BONUS Project in Underserved Town	In the towns that we have not worked much in or have limited recreation resources. Belmont, Morrill, Waldo, Brooks, Stockton Springs, Knox and Prospect.	10	0	
BONUS Other Recreation Feature	Any feature that is not covered by other criteria.	5		
<b>Community Values Score</b>	<b>Sum (base score is 0-100, plus bonus points)</b>	10		
<b><u>Community Values Description:</u></b> Since the property is far from any town center and likely will not have a trail across it any time soon, the community values are calculated as low – but they are balanced out by the property’s outstanding natural resources.				

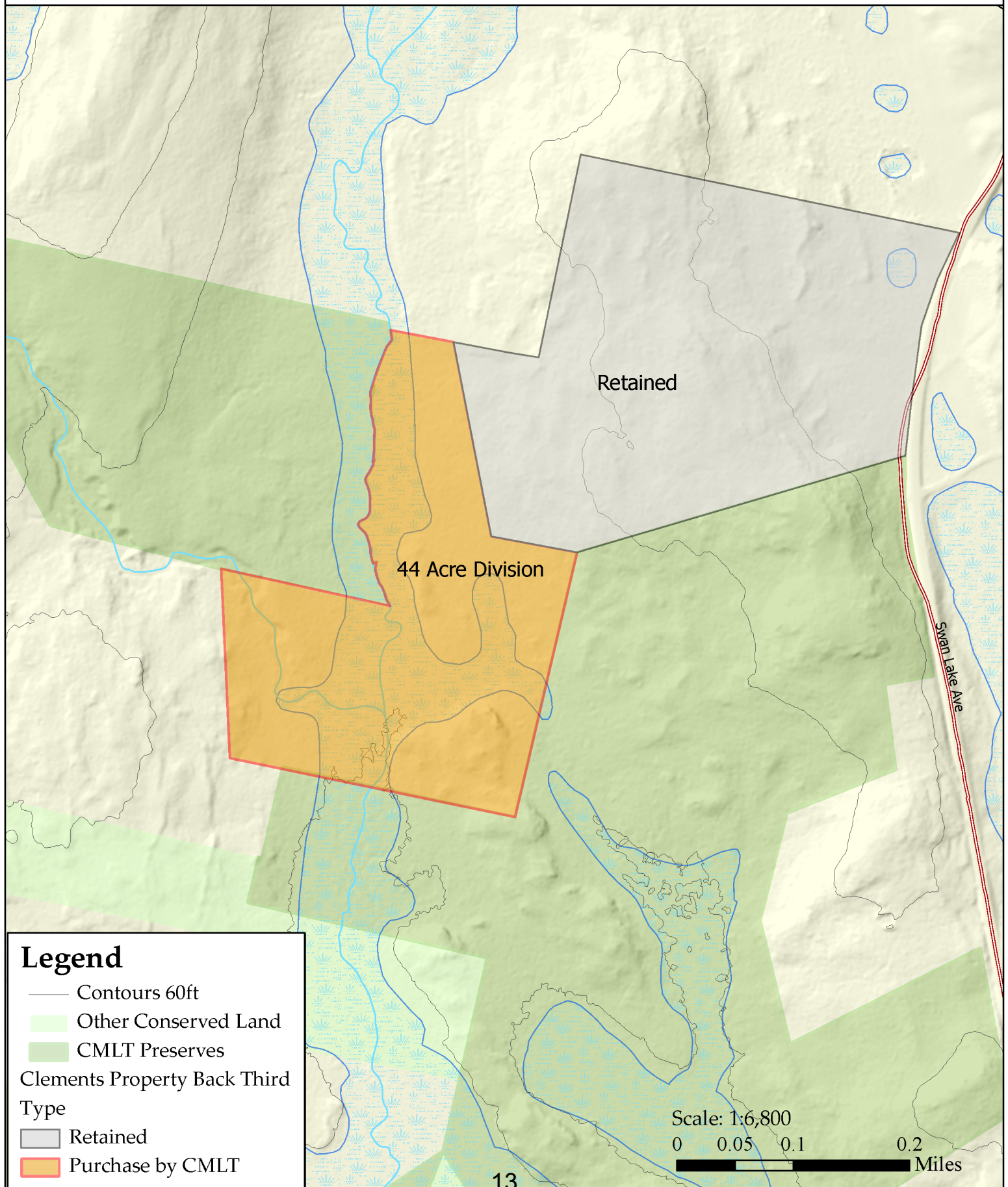


# COASTAL MOUNTAINS Clements Property

LAND TRUST

Map 5/24/2022

## Purchase Proposal - May 2022





## Major Gifts Committee Meeting

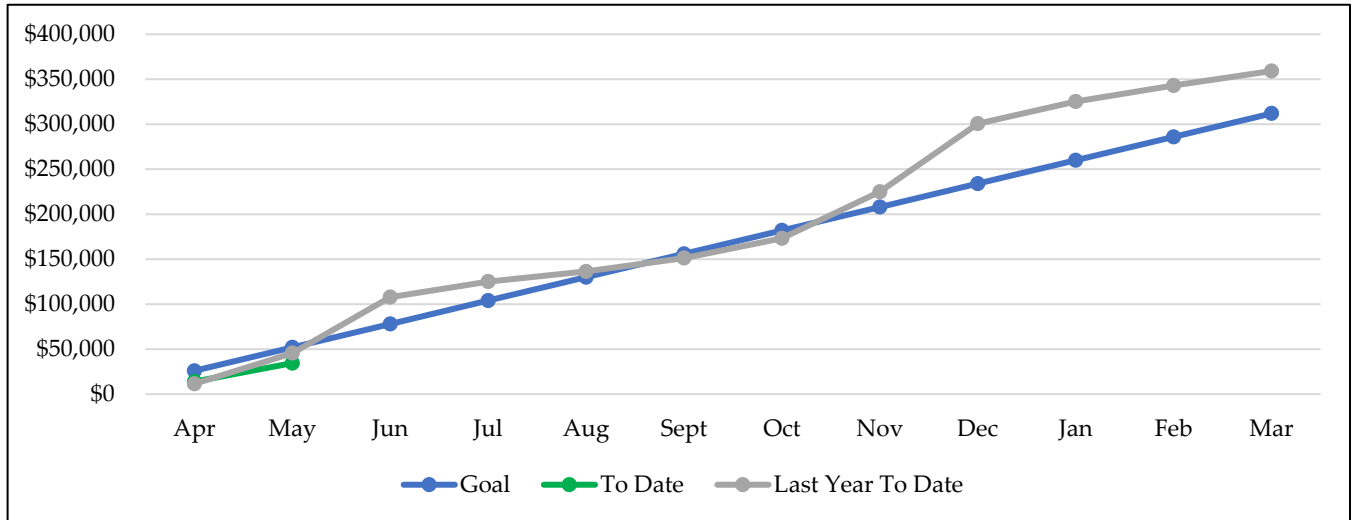
June 15, 2022 · 2:30pm

Zoom: <https://us06web.zoom.us/j/82296116607>

**Attendees: Ian, Tempe, Polly, Tom, Dan, Emily, Lys**

- I. Status on Major Gifts Budget/Goal vs. Actual – Tempe and Polly will meet to create a report in E-Taps to curate information each month. Simplify – show breakout of all major gifts.**

	Budget/Goal	Current (FY22-23) as of May 31	Last Year (FY21-22) as of May 31
Leadership Dollars	\$312,000	\$34,525	\$45,644
Leadership Donors	145	33	34



*\*Last Year to Date does not include the \$74,526 IRA gift in November*

- II. Thank you notes to leadership donors – Feedback from the Board was positive. Tempe will send more notecards to Tom. We discussed a need to recognize long-time Susan Alexander donors who have given 25+ years. Tempe/Polly will share a list of 25+ consecutive donors for the next meeting.**
- III. Updates on Upcoming Events**
- Elisabeth Wolfe's Waldo County Conservation Initiative Gathering (6/16/22) – **51 people registered to attend! Discussed a need for clarity on campaign/initiative language (if it is a campaign, there should be a Board action to approve/launch).**
  - Biz Gilmore's Rockport/Camden Gathering (7/26/22) – **Tempe shared a planning update (recruitment/new property buyer audience).**

- c. Partners Party (8/2/22) – Polly shared a planning update. Committee requested that the Board see a list of attendees a few days before the event with asterisks to call out Megunticook Society, new leadership donors, and 25+ consecutive donors. We discussed the Megunticook Society reception and discussed the need for the mini truck/golf cart to help people get out to the summer/south orchard.
- IV. Megunticook Society Engagement Calls – Committee agreed to take on 1 name each month this summer to try to engage. Tempe will circulate the action list.
- V. Next meeting: Confirm date and time – July 13 at 2:30pm – confirmed!



## Membership & Community Engagement Committee Meeting

June 16, 2022, 12:00pm - 1:00pm

Zoom link:

<https://us06web.zoom.us/j/88387707772?pwd=NjhXY0NCeGh6OE9OcXhsUTlvY0FXQT09>

-

### COMMUNITY ENGAGEMENT DISCUSSION:

1. Update on summer/fall events schedule- discuss ambassadors

*Need ambassadors for:*

- *Arts on the Hill*
- *Free Blueberry pick – Sunday, July 24<sup>th</sup> to Wednesday, August 3<sup>rd</sup>*
- *Thursday, September 22<sup>nd</sup> – Sierra Club – 16 people*

2. Thrill of the Hill needs etc.

*Jack and Emily have a thorough overview of the event*

*Committee discussed Thrill on the Hill – event 9am to 3pm*

*Route 2 of 2 was proposed for trail use*

*See Jack's description for trail race*

*Jack and Polly will review sign up system together*

3. Board, Staff & Volunteers for a weekday social

*Polly circulating a doodle to select a day for a potential social*

### MEMBERSHIP DISCUSSION

1. Sign up for events tabling at Arts on the Hill events

*Polly continues to circulate sign-ups for help with events in the next several months*

2. Firm up details for new member hat promo at events

*\$50 promo for new membership + a hat - \$25 for a hat*

3. Next meeting: every other month – August 18<sup>th</sup> @ noon



**COASTAL MOUNTAINS  
LAND TRUST**



Finance and Investment Committee  
June 15th, 2022, 4pm

**Minutes**

**Present:** Malcolm White (Treasurer), Roy Call, Dan Johnson, Polly Jones and Ian Stewart.

**Regrets:** Landis Gabel, Judy Wallingford, Brad Hennemuth, Jane Merrill

**Discussion Items**

1. Status of Investments

*General discussion.*

2. Review of Monthly Financial Reports

*Reports look good. Leadership donors down a little.*

3. Alternative Investment Strategies for Land Protection funds in BSB ICS

*Approximately \$325K in BSB ICS. Put into bonds? CDs? ACTION ITEM: Malcolm will finalize a plan for BSB ICS funds.*

4. Annual CMLT Audit process update

*Letter from Purdy Powers had no Management Letter comments. The Exit Conference comments addressed: 1) Due to error at Bangor Payroll, a staff member was overpaid for 18 pay periods. Overpayment was \$2280.00. To resolve, BSB will pay half of the overpayment. 2) Investment holdings not in line with investment policy: this is a question for Trillium; Malcolm will review and report back.*

**Status of Norcross Loan, March 31, 2022: \$100,000 principal balance due**

*Funds to pay off the loan are in a BSB Money Market Account.*

<i>Period</i>	<i>Account Performance</i>	<i>S&amp;P Performance</i>	<i>Russell 2000 Small Cap</i>
<i>Past Month</i>	<i>-1.4%</i>	<i>-0.1%</i>	<i>0.2%</i>
<i>Past 3 months</i>	<i>-7.4%</i>	<i>-6.2%</i>	<i>- 8.7%</i>
<i>YTD</i>	<i>-17.2%</i>	<i>-13.9%</i>	<i>-16.6%</i>
<i>Since Inception</i>	<i>12.4%</i>	<i>13.7%</i>	<i>10.6%</i>

**Status of Credit Line Loan, March 31, 2021: \$ 0 principal balance due.**

Coastal Mountains Land Trust  
Monthly Financial Dashboard

	April 1st thru May 1st	Annual Budget
	5.31.22 YTD Monthly Analysis	
	Percentage of fiscal year complete	17% 100%
Income		
	Total YTD income*	58445 819,146
	Income as percentage of budget	7% 100%
Cash position		
	Remaining Unrestricted Carryover Reserve	113264
	Total endowment transfers available/not yet withdrawn	167146 167,146
ied Total of Unrestricted Operating Carryover and Reserves to draw		280410
	Credit Line Cash Availability/not yet withdrawn	100000
Expenses		
	Total YTD expenses	104188 745,800
	Expenses as percentage of budget	14% 100%
Campaign Income (subtracting 7% allocation to operating)		
	Bald & Ragged Mountains	40 40,000
	% of 2021-22 Needed B&R funds raised	0% 100%
	Waldo County Conservation Initiative	10 250000
	Learning Landscapes Fund	9000 50000
	Beech Hill Habitat Management Project	0 100000
	Goose River Mountain Bike Collaboration	0 25000
	Other Projects	0 50000
Internal Land Protection Project Debts		
	Norcross Wildlife Foundation No-Interest Loan	100000
	subtotal	0

Investment Performance

Period	Trillium Account Performance***	Russell 3k Performance	Russell 2000 Small Cap
Past Month	-1.4%	-0.1%	0.2%
Past 3 months	-7.4%	-6.2%	-8.7%
YTD	-17.2%	-13.9%	-16.6%
Since Inception	12.4%	13.7%	106.0%

\*\*\* Note these performance figures only reflect the equity portion of our Reserves & Endowments assets invested with Trillium

Summary of Reserve Funds	April 1st, 2021	Last Month	This Month
General Reserves and Endowments	\$3,216,535	3070838.63	2950030.78
Total Land Protection Reserves	\$1,478,169	1248438.61	1244419.27 Cash (w/o pledges)
Total Round the Mountain Funds	\$851,560	623251.86	692281.85 Cash (w/o pledges)
Total Land Protection Reserves minus Round the Mountain funds	\$626,609	\$625,187	\$552,137
Total Stewardship Reserves	\$60,952	118297.23	162891.54 Cash***

# Coastal Mountains Land Trust

## Balance Sheet

As of May 31, 2022

	May 31, 22	Apr 30, 22	\$ Change
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
1010 · Bangor Savings Bank #1898	123,352.64	130,447.18	(7,094.54)
<b>ACQUISITION ACCOUNTS</b>			
1110 · BSB Acquisition ICS #8375	271,317.08	278,435.95	(7,118.87)
1111 · BSB Money Market #7719	100,048.23	100,029.59	18.64
1115 · Trillium Fernald's Nk Acq #1778	394,539.51	396,301.49	(1,761.98)
1120 · Trillium Land Acquisition #0685	493,291.85	473,671.58	19,620.27
<b>Total ACQUISITION ACCOUNTS</b>	<b>1,259,196.67</b>	<b>1,248,438.61</b>	<b>10,758.06</b>
<b>STEWARDSHIP ACCOUNTS</b>			
1150 · BSB Stewardship Savings #0691	27,766.33	39,868.03	(12,101.70)
1155 · Trillium Stewardship #5932	132,213.98	76,517.99	55,695.99
1160 · CNB Unrestricted Checking #0093	1,911.23	1,911.21	0.02
<b>Total STEWARDSHIP ACCOUNTS</b>	<b>161,891.54</b>	<b>118,297.23</b>	<b>43,594.31</b>
<b>RESERVES &amp; ENDOWMENTS</b>			
1170 · Trillium Res & Endowments #1928	2,950,030.78	3,050,838.63	(100,807.85)
<b>Total RESERVES &amp; ENDOWMENTS</b>	<b>2,950,030.78</b>	<b>3,050,838.63</b>	<b>(100,807.85)</b>
1180-1 · State Unemployment CD #9286	4,937.15	4,936.13	1.02
1180-2 · State Unemployment CD #1643	2,001.22	2,000.81	0.41
1185 · Petty Cash	200.00	200.00	0.00
<b>Total Checking/Savings</b>	<b>4,501,610.00</b>	<b>4,555,158.59</b>	<b>(53,548.59)</b>
<b>Accounts Receivable</b>			
<b>1200 · Pledges Receivable</b>			
1205 · Pledges Rec-Bald & Ragged	19,000.00	19,000.00	0.00
1205T · Pledges Rec-BR Trails	50,000.00	50,000.00	0.00
1217 · General Acquisition TRF	16,222.60	16,222.60	0.00
1220 · Pledges Rec-Stewardship	20,000.00	20,000.00	0.00
1225 · Pledges Rec-Hurds Pond	0.00	5,000.00	(5,000.00)
1230 · Pledges Rec-Operating	1,000.00	16,000.00	(15,000.00)
<b>Total 1200 · Pledges Receivable</b>	<b>106,222.60</b>	<b>126,222.60</b>	<b>(20,000.00)</b>
<b>Total Accounts Receivable</b>	<b>106,222.60</b>	<b>126,222.60</b>	<b>(20,000.00)</b>
<b>Other Current Assets</b>			
1330 · Prepaid Insurance	5,878.21	5,878.21	0.00
1335 · Prepaid Exps-Other	1,500.00	1,500.00	0.00
1340 · Prepaid Land Costs	17,510.62	17,510.62	0.00
<b>Total Other Current Assets</b>	<b>24,888.83</b>	<b>24,888.83</b>	<b>0.00</b>
<b>Total Current Assets</b>	<b>4,632,721.43</b>	<b>4,706,270.02</b>	<b>(73,548.59)</b>
<b>Fixed Assets</b>			
1510 · Building-Office	263,004.91	263,004.91	0.00
1512 · Building-Improvements	92,171.29	72,667.96	19,503.33
1520 · Landscaping-Office	10,433.25	10,433.25	0.00
1530 · Land-Office	43,083.00	43,083.00	0.00
1540 · Furniture & Equipment	126,239.69	126,239.69	0.00

**Coastal Mountains Land Trust**  
**Balance Sheet**  
As of May 31, 2022

	May 31, 22	Apr 30, 22	\$ Change
1550 · Vehicles	37,784.23	37,784.23	0.00
1580 · Beech Hill Property			
1581 · Beech Hill Barn	24,494.35	24,494.35	0.00
1582 · Beech Nut Renovation	564,242.73	564,242.73	0.00
Total 1580 · Beech Hill Property	588,737.08	588,737.08	0.00
1590 · Less accumulated depreciation	(511,278.40)	(511,278.40)	0.00
Total Fixed Assets	650,175.05	630,671.72	19,503.33
Other Assets			
1700 · Split-Interest Agreements			
1710 · Beneficial Interest in CRUT	15,537.90	15,537.90	0.00
1720 · Beneficial Int. in CRUT/BELL	240,769.95	240,769.95	0.00
Total 1700 · Split-Interest Agreements	256,307.85	256,307.85	0.00
1740 · Steven GRLE	189,820.23	189,820.23	0.00
1800 · Conservation Preserves			
1805 · Conservation Preserves-FMV/Cost	25,972,528.32	25,972,528.32	0.00
1810 · CMLT Allowance for Impairment	(24,041,521.97)	(24,041,521.97)	0.00
1815 · Preserve Improvements	152,072.92	144,857.92	7,215.00
Total 1800 · Conservation Preserves	2,083,079.27	2,075,864.27	7,215.00
1850 · Conservation Easements			
1855 · Easements-Basis	3,736,444.00	3,736,444.00	0.00
1860 · CMLT Allowance for Easement	(3,652,024.00)	(3,652,024.00)	0.00
1865 · Easement Improvements	1,304,948.81	1,304,948.81	0.00
Total 1850 · Conservation Easements	1,389,368.81	1,389,368.81	0.00
Total Other Assets	3,918,576.16	3,911,361.16	7,215.00
<b>TOTAL ASSETS</b>	<b>9,201,472.64</b>	<b>9,248,302.90</b>	<b>(46,830.26)</b>
<b>LIABILITIES &amp; EQUITY</b>			
Liabilities			
Current Liabilities			
Accounts Payable			
2000 · Accounts Payable	1,820.58	1,775.22	45.36
Total Accounts Payable	1,820.58	1,775.22	45.36
Other Current Liabilities			
2110 · Accrued Vacation	6,369.33	6,369.33	0.00
2410 · Norcross Note Payable-0 int	100,000.00	100,000.00	0.00
Total Other Current Liabilities	106,369.33	106,369.33	0.00
Total Current Liabilities	108,189.91	108,144.55	45.36
Total Liabilities	108,189.91	108,144.55	45.36
Equity	9,093,282.73	9,140,158.35	(46,875.62)
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>9,201,472.64</b>	<b>9,248,302.90</b>	<b>(46,830.26)</b>

**Coastal Mountains Land Trust**  
**Monthly Statement of Operations**  
**April 1, 2022 through May 31, 2022**

	Apr - May 21	Apr - May 22	2022-23 Budge
<b>Ordinary Income/Expense</b>			
Income			
Operating Income			
4000 · Contributions Income			
4070 · Unrestricted Contributions			
4071 · Personal Memberships	18,858.58	22,040.00	45000
4072 · Leadership Donors	45,644.16	34,524.86	312000
4073 · Community Engagement Donations	116.20	114.22	2500
4074 · Memorial Gifts-Unrestricted	2,810.00	700.00	5000
4077 · Annual Appeal Contributions	0.00	50.00	45000
4078 · Donations for Gifting	0.00	0.00	0
4079 · In-Kind Contributions	0.00	26.15	1000
Total 4070 · Unrestricted Contributions	67,428.94	57,455.23	410500
Total 4000 · Contributions Income	67,428.94	57,455.23	410500
4080 · Capital Campaign Allocations	3,887.80	0.00	30000
4100 · Grants			
4150 · Temporarily Restricted Operating			
4155 · Stewardship Grants	8,317.00	0.00	10000
4160 · Community Engagement Grants	0.00	0.00	50000
Total 4150 · Temporarily Restricted Operatng	8,317.00	0.00	60000
4170 · Unrestricted Operating Grants	0.00	0.00	80000
Total 4100 · Grants	8,317.00	0.00	140000
4200 · Event Income & Expenses			
Fundraising Events			
4230 · Fundraising Events Income	0.00	1,000.00	12500
4235 · Fundraising Events Expense	0.00	0.00	-1000
Total Fundraising Events	0.00	1,000.00	11500
Total 4200 · Event Income & Expenses	0.00	1,000.00	11500
4250 · Beech Hill Mgmt Income	0.00	0.00	0
4251 · Beech Hill Farm Income	0.00	0.00	0
Total Operating Income	79,633.74	58,455.23	592000
Use of Reserves			
4900 · Release of Restricted Funds	0.00	0.00	167146
4910 · Use of Unrest Operating Funds	0.00	0.00	60000
Total Use of Reserves	0	0	227146
Total Income	79634	58455	819146
Expense			
6000 · Advertising	45.00	0.00	750
6144 · Development & Donor Recognition	0.00	1,307.57	0
6150 · Fees			
6154 · Bank Service Charges	389.68	340.38	3500
6158 · Conference & Education Fees	145.00	1,625.00	5000
6162 · Dues and Subscriptions	3,500.00	3,500.00	6000

**Coastal Mountains Land Trust**  
**Monthly Statement of Operations**  
**April 1, 2022 through May 31, 2022**

	<b>Apr - May 21</b>	<b>Apr - May 22</b>	<b>2022-23 Budge</b>
6166 · Licenses and Fees	0.00	25.00	2500
6170 · Membership Database Expense	1,384.12	1,104.20	8000
<b>Total 6150 · Fees</b>	<b>5,418.80</b>	<b>6,594.58</b>	<b>25000</b>
<b>6180 · Insurance</b>			
6181 · Terraforma Defense Insurance	0.00	0.00	4500
6185 · Liability, D&O, Property Ins	5,411.80	5,665.06	31500
6192 · Workers Compensation	0.00	0.00	7000
<b>Total 6180 · Insurance</b>	<b>5,411.80</b>	<b>5,665.06</b>	<b>43000</b>
<b>6200 · Interest Expense</b>			
6212 · Credit Line Loan Interest	0	0	250
<b>Total 6200 · Interest Expense</b>	<b>0</b>	<b>0</b>	<b>250</b>
<b>6228 · Community Engagement Programs</b>			
6228CE · Community Engagement Exps-Gen	100.00	80.07	12300
6228LL · Learning Landscape Prog Exps	0	0	7500
<b>Total 6228 · Community Engagement Programs</b>	<b>100</b>	<b>80</b>	<b>19800</b>
<b>6230 · Property Management Expenses</b>			
6230MoT · Mt. Tuck Expenses	251.11	600.00	5000
6231 · Stewardship Services	100.00	0.00	8500
6232 · Stewardship Supplies	327.66	160.82	10250
6234 · Ducktrap Watershed Acquisition	520.00	0.00	1750
6235 · General Acquisition Project Exp	111.96	397.00	7500
6238 · Beech Hill Farm Expense	30.33	32.11	3705
<b>Beech Hill Expenses-All</b>			
6240 · Beech Hill Management Expenses	50.00	0.00	10000
<b>Total Beech Hill Expenses-All</b>	<b>80.33</b>	<b>32.11</b>	<b>10000</b>
<b>Bald-Ragged Exps-All</b>			
6241 · Bald-Ragged Project Expenses	101.38	0.00	7500
<b>Total Bald-Ragged Exps-All</b>	<b>101.38</b>	<b>0.00</b>	<b>7500</b>
6242 · Fernalds Neck Preserve Expenses	1,000.00	0.00	1250
6244 · McLellan-Poor Preserve Expense	0.00	0.00	1500
<b>Total 6230 · Property Management Expenses</b>	<b>2,492.44</b>	<b>1,189.93</b>	<b>56955</b>
6246 · Newsletter Expenses	2,743.00	0.00	11000
<b>6250 · Office Expenses</b>			
6252 · Office Supplies	14.00	876.89	4500
6253 · Office Technology Expenses	558.53	398.16	5500
6254 · Office Expenses-Other	988.73	3,084.49	4000
<b>Total 6250 · Office Expenses</b>	<b>1,561.26</b>	<b>4,359.54</b>	<b>14000</b>
6256 · Postage and Delivery	859.39	393.30	5000
6258 · Printing & Publication Exps	538.10	1,052.72	18500
<b>6260 · Professional Fees</b>			
6262 · Legal Fees	0.00	1,000.00	0
6270 · Accounting	1,387.50	825.00	21500
6274 · Payroll Processing Fees	208.00	218.00	1800
<b>Total 6260 · Professional Fees</b>	<b>1,595.50</b>	<b>2,043.00</b>	<b>23300</b>

**Coastal Mountains Land Trust**  
**Monthly Statement of Operations**  
**April 1, 2022 through May 31, 2022**

	<b>Apr - May 21</b>	<b>Apr - May 22</b>	<b>2022-23 Budge</b>
<b>6297 · Real Estate Taxes</b>			
6298 · Real Estate Taxes-Preserves	0.00	0.00	2500
6299 · Contr. Lieu Real Estate Tax	0.00	0.00	4500
<b>Total 6297 · Real Estate Taxes</b>	<b>0</b>	<b>0</b>	<b>7000</b>
<b>6300 · Repairs &amp; Maintenance</b>			
6320 · Computer Maintenance & Repairs	0	0.00	250
6330 · Equipment Rental/Repairs	1,512.58	1,851.59	6000
6300 · Repairs & Maintenance - Other	0.00	0.00	1000
6335 · Vehicle Expenses	0.00	111.55	3000
<b>Total 6300 · Repairs &amp; Maintenance</b>	<b>1,512.58</b>	<b>1,963.14</b>	<b>10250</b>
<b>6340 · Telephone &amp; Internet</b>	<b>514.40</b>	<b>521.72</b>	<b>3250</b>
<b>6350 · Travel &amp; Ent</b>			
6370 · Meals and Food Expense	0.00	67.89	13000
6380 · Travel & Mileage Costs	489.22	0.00	9000
6390 · Lodging	0.00	0.00	1500
<b>Total 6350 · Travel &amp; Ent</b>	<b>489.22</b>	<b>67.89</b>	<b>23500</b>
<b>6400 · Utilities</b>	<b>289.14</b>	<b>1,074.94</b>	<b>3000</b>
<b>6560 · Payroll</b>			
6566 · Gross Salaries	49,420.64	66,745.21	465800
6570 · CMLT Payroll Taxes	3,598.40	4,890.14	34717
6572 · IRA-Employer Match	1,057.97	1,064.87	13030
6575 · Employee Health Insurance	2,395.34	6,482.12	40380
<b>Total 6560 · Payroll</b>	<b>56,472.35</b>	<b>79,182.34</b>	<b>553927</b>
<b>Total Expense</b>	<b>80043</b>	<b>104188</b>	<b>818482</b>
<b>Net Ordinary Income</b>	<b>-409</b>	<b>-45733</b>	<b>664</b>
<b>Restricted Income</b>			
<b>7000 · Restricted Contributions</b>			
<b>Bald Ragged Contributions-All</b>			
<b>BR Contributions-Cash less Fee</b>			
7018 · Bald - Ragged Contributions	55,040.00	40.00	30000
7018Fee · Bald - Ragged Contributions	(3,851.40)	0.00	2100
<b>Total BR Contributions-Cash less Fee</b>	<b>51,188.60</b>	<b>40.00</b>	<b>27900</b>
7018 IK · Bald-Ragged Cont - In-Kind	6,000.00	0.00	7500
<b>Total Bald Ragged Contributions-All</b>	<b>57,188.60</b>	<b>40.00</b>	<b>35400</b>
7023 · Meadow Brook/Hurds' Pont Cont	0.00	(5,000.00)	
7025 · Stewardship Fund Contributions	17,543.00	0.00	
7026 · Conservation Lands Defense Cont	1,500.00	0.00	
7032 · Mt Tuck Region of Interest	483.60	1,010.00	
7038 · Waldo County Contributions	0.00	10.00	30000
<b>Total 7000 · Restricted Contributions</b>	<b>76,715.20</b>	<b>(3,940.00)</b>	<b>65400</b>
<b>7110 · Restricted Grants</b>			
7136 · Learning Landscapes Grant	0.00	9,000.00	25000

**Coastal Mountains Land Trust**  
**Monthly Statement of Operations**  
**April 1, 2022 through May 31, 2022**

	Apr - May 21	Apr - May 22	2022-23 Budge
Total 7110 · Restricted Grants	0.00	9,000.00	25000
Investment Inc & Exp-Restricted			
7800 · Investment Income			
7801 · Investment Inc-Reserves & End	32,522.16	6,557.48	0
7802 · Investment Income-Land Acq.	1,106.60	1,138.36	0
7803 · Investment Income-Stewardship	128.49	179.19	0
7804 · Investment Income-Fernalds Neck	3,517.07	1,025.12	0
Total 7800 · Investment Income	37,274.32	8,900.15	0
7805 · Appr/Deprec-Investments			
7806 · App/Depr-Reserves & Ends	111,637.63	(269,166.66)	0
7807 · App/Dep-Land Acquisition	10,949.02	(28,191.86)	0
7808 · App/Dep-Stewardship	1,302.44	(4,628.25)	0
7809 · App/Dep-Fernalds Neck	9,866.50	(28,295.59)	0
Total 7805 · Appr/Deprec-Investments	133,755.59	(330,282.36)	0
7810 · Interest Income			
7814 · Interest Income-Acq Savings	112.23	114.85	0
7816 · Interest Income-Stew Savings	0.50	3.29	0
Total 7810 · Interest Income	112.73	118.14	0
8800 · Investment Management Fees			
8801 · Investment Fee-Reserves & End	(6,758.14)	(5,832.50)	0
8802 · Investment Fees-Land Acq.	(194.78)	(200.39)	0
8803 · Investment Fees-Stewardship	(21.02)	(32.14)	0
8804 · Investment Fees-Fernald's Neck	(858.14)	(569.06)	0
Total 8800 · Investment Management Fees	(7,832.08)	(6,634.09)	0
Total Investment Inc & Exp-Restricted	163,310.56	(327,898.16)	0
Total Restricted Income	240,025.76	(322,838.16)	90400
Inv Income & Exps-Unrestricted			
7812 · Interest Income-General	5.35	2.90	0
7830 · Gain/Loss on Sale of Assets	166.00	3.76	0
8805 · Investment Fees - General	(24.07)	(23.98)	0
Total Inv Income & Exps-Unrestricted	147.28	(17.32)	0
Total Other Income	240,173.04	(322,855.48)	90400
Other Expense			
8000 · Restricted Fund Disbursements			
8020 · Land Tr Operating Res BDF Disb	0	0	13135
8040 · Land Tr Stew Res TRF Disb	0	0	32747
8042 · Land Tr Endowment PRF Disb	0	0	3400
8060 · Beech Hill Pres Stew Disbs	0	0	18370
8080 · McLellan Poor Endowment Disb	0	0	1643
8100 · Fernalds Neck Endowment Disb	0	0	34731
8120 · Conservation Lands Def Disb TRF	0	0	23370
8200 · Ducktrap River Disbursement	0	0	1750
8220 · Bald & Ragged Disbursement	0	0	7500



**Coastal Mountains Land Trust**  
**Monthly Statement of Operations**  
**April 1, 2022 through May 31, 2022**

	<b>Apr - May 21</b>	<b>Apr - May 22</b>	<b>2022-23 Budget</b>
8272 · Mt. Tuck Disbursements	0	0	5000
8412 · Beech Hill TRF Disb	0	0	1000
8440 · General Acquisitions BDF Disb	0	0	7500
8460 · Mount Percival Disbursement	0	0	1000
8500 · Long Cove/Maine Stream Disbs	0	0	1000
8510 · General Stewardship BDF	0	0	2500
8520 · Pendleton TRF Disbs	0	0	5000
Transfer from Community Engagement TRF	0	0	7500
<b>Total 8000 · Restricted Fund Disbursements</b>	<b>0</b>	<b>0</b>	<b>167146</b>

Coastal Mountains Land Trust  
Restricted Funds and Grants Report

	Balance as of March 31, 2022	Activity April-May, 2022 Contributions (Excl in-kind)	Grants	Inv Income & Appreciation (Net of Fees)	Release of Funds or Withdrawal	Capital Purchases	Interfund Transfer (& surplus fd transfers)	ADJUST TO CASH BALANCE OF FUND:				PROOF TO CASH ACCOUNT TOTALS IN QBs	
								Fund Balance as of May 31, 2022	Less Outstanding Pledges	Cash Advance	Cash Fund Balance May 31, 2022		
<b>RESERVES &amp; ENDOWMENTS</b>													
<i>Permanently Restricted Funds (PRFs): Managed for long-term protection:</i>													
Land Trust Endowment PRF - Corpus \$47,738.60	75,570.46	0.00		-6,128.21	0.00	0.00	0.00	69,442.25	0.00		69,442.25		
McLellan Poor Preserve Endowment PRF-Corpus \$22k	33,964.93	0.00		-2,754.31	0.00	0.00	0.00	31,210.62	0.00		31,210.62		
Fernalds Neck Preserve Endowment PRF-Corpus \$550k	729,469.70	0.00		-59,154.69	0.00	0.00	0.00	670,315.01	0.00		670,315.01		
<i>Temporarily Restricted Funds (TRFs): Managed per restrictions:</i>													
Land Trust Stewardship Reserve TRF-Contributions total-\$370,895.88)	425,160.88	0.00		0.00	0.00	0.00	0.00	425,160.88	(20,000.00)		405,160.88		
Conservation Lands Defense TRF-Contributions total-\$230,896.28	230,896.28	0.00		0.00	0.00	0.00	0.00	230,896.28	0.00		230,896.28		
Beech Hill Preserve TRF-Contributions total \$280,000	280,000.00	0.00		0.00	0.00	0.00	0.00	280,000.00	0.00		280,000.00		
Pendleton TRF - Goal \$50,000	50,596.11	0.00					0.00	50,596.11	0.00		50,596.11		
Howe Hill Farm TRF - Goal \$75,000	52,465.59	0.00		0.00	0.00	0.00	0.00	52,465.59	0.00		52,465.59		
<i>Board Designated Funds (BDFs): Managed for growth of BDFs</i>													
Land Trust Operating Reserve BDF	271,188.30	0.00		-21,991.40	0.00	0.00	27,750.00	276,946.90	0.00		276,946.90		
Bald & Ragged BDF - Baseline total \$200,000	201,814.78	0.00		-16,365.71	0.00	0.00	0.00	185,449.07	0.00		185,449.07		
Land Trust Stewardship Reserve BDF - income from line above	341,377.88	0.00		-61,984.98	0.00	0.00	0.00	279,392.90	0.00		279,392.90		
Beech Hill Preserve BDF - income from line above	99,900.48	0.00		-30,807.17	0.00	0.00	0.00	69,093.31	0.00		69,093.31		
Conservation Lands Defense BDF	224,190.26	0.00		-36,904.21	0.00	0.00	0.00	187,286.05	0.00		187,286.05		
Pendleton BDF	35,115.08	0.00		-6,950.55	0.00	0.00	0.00	28,164.53	0.00		28,164.53		
Howe Hill Farm BDF	21,558.78	0.00		-6,002.84	0.00	0.00	0.00	15,555.94	0.00		15,555.94		
Staffing Reserve BDF	55,338.37	0.00		-4,487.54	0.00	0.00	83,250.00	134,100.83	0.00		134,100.83		
Design/Marketing BDF	4,611.53	0.00		-373.96	0.00	0.00	0.00	4,237.57	0.00		4,237.57		
<i>Unrestricted Invested Funds: Surplus operating funds managed for growth</i>													
Surplus Operating Funds-Short Term Investment	179,253.05	0.00		-14,536.12	0.00	0.00	(185,000.00)	(20,283.07)	0.00		(20,283.07)		
<b>TOTAL Reserves &amp; Endowments Investment Account</b>	<b>3,312,472.46</b>	<b>0.00</b>	<b>0.00</b>	<b>-268,441.68</b>	<b>0.00</b>	<b>0.00</b>	<b>(74,000.00)</b>	<b>2,970,030.78</b>	<b>(20,000.00)</b>	<b>0.00</b>	<b>2,950,030.78</b>	<b>2,950,030.78</b>	<b>0.00</b>
<b>ACQUISITION FUNDS</b>													
<i>Fund managed with unpredictable, near-term use of corpus:</i>													
Fernalds Neck Acquisition Reserve TRF	422,379.04			-27,839.53				394,539.51			394,539.51	396,301.49	
<i>Funds managed with frequent, unpredictable income and expense:</i>													
Ducktrap River Watershed TRF	17,734.75							17,734.75			17,734.75		
Bald & Ragged Mountains TRF	587,600.95	40.00						587,640.95	(69,000.00)		518,640.95		
Bald & Ragged Mountains BDF	104,630.91							104,630.91			104,630.91	30.00	donations
Beech Hill Expansion TRF	740.60							740.60			740.60	(7,215.00)	
Beech Hill Expansion BDF	4,727.47							4,727.47			4,727.47		
Morgan / Hurds Pond TRF (Morgan donation balance)	97,966.42							97,966.42			97,966.42		
Meadow Brook/Hurds Pond TRF (D. Thanhouser donations balance)	17,283.58	(5,000.00)				(7,215.00)		5,068.58	0.00		5,068.58		-7,185.00
Mt. Tuck Region of Interest TRF	12,315.40	1,010.00				(13,325.40)		0.00			0.00		
Mt. Tuck Region of Interest BDF	30,000.00					(11,096.14)	(18,903.86)	0.00			0.00		
Waldo County Conservation TRF	0.00	10.00						10.00			10.00		
Waldo County Conservation BDF	0.00						18,903.86	18,903.86			18,903.86		
General Acquisitions TRF	16,222.60							16,222.60	(16,222.60)		0.00		
General Acquisitions BDF	4,872.66			-27,139.04			18,500.00	(3,766.38)		100,000.00	96,233.62		
<b>TOTAL Acquisition Funds</b>	<b>1,316,474.38</b>	<b>-3,940.00</b>	<b>0.00</b>	<b>-54,978.57</b>	<b>0.00</b>	<b>(31,636.54)</b>	<b>18,500.00</b>	<b>1,244,419.27</b>	<b>(85,222.60)</b>	<b>100,000.00</b>	<b>1,259,196.67</b>	<b>1,259,196.67</b>	<b>0.00</b>
<b>STEWARDSHIP FUNDS</b>													
<i>Funds managed to expend corpus as soon as possible:</i>													
Beech Hill Preserve 100th Anniversary Capital Campaign TRF	7,836.03							7,836.03			7,836.03		
Mount Percival Preserve Stewardship TRF	9,195.00							9,195.00			9,195.00	7,400.00	LL grant
Long Cove Hdwaters/Main Stream Prsvs (CMP) Stewardship TRF	5,541.19							5,541.19			5,541.19	(19,503.33)	office
Office Fund TRF	1,000.00							1,000.00	(1,000.00)		0.00		(12,103.33)
Office Fund BDF	85,830.90					(20,690.98)	37,000.00	102,139.92			102,139.92		
Learning Landscapes TRF	10,484.67		9,000.00					19,484.67			19,484.67		
General Stewardship BDF	3,672.64			-4,477.91			18,500.00	17,694.73			17,694.73		
<b>TOTAL Stewardship Funds</b>	<b>123,560.43</b>	<b>0.00</b>	<b>9,000.00</b>	<b>-4,477.91</b>	<b>0.00</b>	<b>(20,690.98)</b>	<b>55,500.00</b>	<b>162,891.54</b>	<b>(1,000.00)</b>	<b>0.00</b>	<b>161,891.54</b>	<b>161,891.54</b>	<b>0.00</b>
<b>GRAND TOTALS</b>	<b>4,752,507.27</b>	<b>(3,940.00)</b>	<b>9,000.00</b>	<b>(327,898.16)</b>	<b>0.00</b>	<b>(52,327.52)</b>	<b>0.00</b>	<b>4,377,341.59</b>	<b>(106,222.60)</b>	<b>100,000.00</b>	<b>4,371,118.99</b>		
Add: Inkind		0.00											
Proof to #7000		(3,940.00)											

**Coastal Mountains Land Trust**  
Land Protection Committee Minutes  
June 15, 2022 at 1:00pm

Members Present: Heather Rogers (chair), Ian Stewart, Ryan Gates, Courtney Collins, Margo Davis, Jack Shaida, Burt Sturup

The Committee visited two sites under consideration for conservation: the Pushaw Road property in Hope, and the Town of Camden property in Camden. During the site visits these other projects were discussed:

Camden, Rockport, Lincolnville & Hope Area

Maine Water Company Trail Easement – former Gronros property, Rockport

- We just need to schedule the closing with Maine Water Company.

Town of Camden Property, Camden

- We have approached the Town of Camden about a ca. 5-acre parcel of land the town owns on Rollins Road that would be a way to improve access to the former Bresnahan property. We hope to see if they are open to a management agreement, an easement, or transfer of ownership to the Land Trust. This would allow us to build a parking lot and trailhead to this popular mountain biking trail network. The Committee was enthusiastic about this possibility.

Blake Property, Lincolnville

- Justin Blake is interested in possibly conserving more of his 40-acre property that abuts several of our easements around Moody Mountain.

Pushaw Road Property, Hope

- We are in conversation with the landowner and Maine Farmland Trust about the potential to conserve a ca. 20-acre property for sale with blueberry fields. The property would create access to the Land Trust's Goodman Preserve on Fish Pond.
- The Committee should read a MFT easement to see what we would be comfortable with should the Land Trust be in a position to hold the easement.
- The Committee was not enthusiastic about this potential project when on site. The parking opportunities are limited by a narrow right of way, so even if we did gain access to bring the public across the property, it would be difficult to create adequate parking. The Committee also had reservation around holding the MFT easement due to their allowances for buildings and farm worker housing.

Belfast, Belmont, Northport, Swanville Area

#### Elder Property, Northport

- Rob and Betsy Elder own a roughly 48-acre parcel adjacent to the St. Clair Preserve. Their attorney contacted the Land Trust as they are interested in donating a conservation easement before selling the property. Rob had been in touch in early 2020 to explore this possibility, but then had gone quiet.

#### Clements Property, Swanville

- The family has reached back out to say they have reconsidered and would sell the land for the appraised value. We have agreed on a ca. 44 acre parcel at a price of \$819.50 per acre, which is 10% over the appraised price. This would be a price of \$36,058 and contingent on a survey of the proposed boundary.
- The Committee made a recommendation to the Board to purchase at \$36,058. While it is above appraised value, members felt that it is important to pursue the because the Land Trust has pursued the landowner to reach agreement for many years, and it is a key parcel for our conservation efforts in the Hurds Pond Focus Area.

#### Thanhauser, Swanville

- David Thanhauser plans to approach Tom Doak about his Hurds Pond property in hopes of acquiring it, and then selling it to the Land Trust to conserve it.
- This is still in the early stages but if David is successful the Committee should consider the structure of a transaction with David to purchase the property.

#### Little River Area Projects

No major updates. B&B Development received a letter from us and have not followed up.

#### Searsport, Stockton Springs, Prospect

##### Stevens Life Estate Additions, Searsport

- This project has been on hold waiting for survey work to be completed. Two boundary agreements are needed that the surveyor and the Stevens' attorney are working on.

#### Mount Tuck Projects

No updates, waiting for Mathies to progress.

#### Waldo, Morrill, Knox & Brooks Area

##### Smith and Wagner properties, Knox

- These two donations closed on June 2!

#### Projects with potential or possible perceived conflicts of interest with Committee Members

None currently.

**Coastal Mountains Land Trust**  
**Stewardship Committee Updates**  
Meeting June 14th, 2022  
in person on deck @ office

**Updates May/June**

Waldo County-

- Shed was delivered in early May and improvements have been ongoing. Its been electrified and is almost fully operational.
- Mowing happened twice already (grass is growing fast with the rain), and all trails have been cleared of downed trees (as of later April for all and mid June for some)
- Meadow Brook bridge was moved to the site of the new Hawk Fry to Swan Lake Ave trail, installation will happen later this month.
- Mt Tuck trail is set to open in late July or August once a parking pulloff is in.

Knox County-

- Hodson trail improvements.
- K & 1<sup>st</sup> graders on Beech Hill for blueberry week.
- Beech Nut acesssability ramp
- 

**Agenda**

1. Welcome Interns
2. Hemlock Wooly Adelgid management options
  - Bio control (private bugs)
  - Bio control (gov bugs)
  - Insecticide applications
  - Soil and water partnership
  - Funding
3. Easement Violation update

CMLT has submitted a final settlement agreement to Next Era 2014, LLC as of 06-08-22

Staff & Dan Johnson have been working with Darby Urey and Rob Levin to navigate through this process and have a final document that was sent to Next Era 2014 LLC. We have agreed to amend and restate the Howe House Easement. This has been a long process and a total learning experience for us. We are also working with our insurance company to make sure we are checking all the boxes to make this right.

4:

Maine Mountain Bike Fund- Goose River Partnership.

Sidecountry Trails from Rockland and Mid Coast Maine Chapter of New England Mountain Bike Association. We are submitting a grant together to help fund trail maintenance and small improvements on the Goose River Trail Network off of Rollins Road. This fund is backed by the Onion Foundation and was established to get money to the Mountain Bike Trails easier and faster in Maine.

5: Questions, Comments, Concerns from Committee

-



## **Board Advancement Committee Minutes Wednesday, June 1, 2022**

Members: Gianne Conard, Dan Johnson, Tom Moore, Ian Stewart, Judy Wallingford

1. Status of Board Recruits
  - a. Allen Agency (Ian)
  - b. Burt Sturup/Kim Shelley: (Ian, Dan, and Judy)
  - c. George Wheelwright: (Dan)
  - d. Kitty Jones (Gianne/Ian)
  - e. Ted Gribbel (Dan)
  - f. Priscilla (Penny) Linn (Gianne)
2. DEI Discussion
  - a. Impact on Board development/recruitment/composition
  - b. Changes to Board roles and responsibilities and/or Board Matrix
3. Ideas for Board Training/Learning Sessions:
  - May/July/September: First Light – Heather and Roy
  - June: DEI Discussion/review of planning sessions – Landis/DEI Committee
  - August: TBD
4. Advisory Council – next steps
  - a. Community Leaders Roundtable
5. BAC Membership
6. Status of Policy Review
7. Next Meeting is July 20, 2:30 PM

# COASTAL MOUNTAINS LAND TRUST



## Executive Committee

June 20<sup>th</sup>, 2022 @ 4pm on zoom

<https://us06web.zoom.us/j/87834294509>

## **AGENDA**

**Invited:** E. Daniel Johnson(President), Gianne Conard (Vice President), Malcolm White (Treasurer), Landis Gabel (Secretary), Elisabeth Wolfe, and Ian Stewart, Executive Director

### **1. Organizational**

- Board Meeting, June 28<sup>th</sup> at 3:30pm – on zoom
  - Board Meeting, July 26<sup>th</sup> at 3pm – to be determined in person?/zoom
    - o Email Maiara -
  - Executive Committee to meet Third Monday at 4:00 pm – July 18th
  - DEI planning process update – June 24th
- <https://landtrust.org/current-land-protection-projects/independence-hunt/>

### **2. Finance**

- Audit – draft financial statements available
- Fundraising – slightly behind last year? \$10-15k

### **3. Land Protection**

- Status of David Thanhauser negotiation - \$305k vs. \$315k
- Motion: Clements property acquisition – Hurds Pond
- Update/New: Sanderson Property – next to Captain Albert Stevens Elementary
- Little River Update – work with BBWC – evaluate permanence options

### **4. Stewardship**

- Conservation Easement Violation update
- Hemlock wooly adelgid learning

### **5. Community Engagement**

- Very busy / ambitious summer calendar – Board involvement – sign ups

### **6. Development**

- Conservation Partner summer letter
- Waldo County Conservation Initiative Party
- Update on Capitol Fundraising Goals
  - o Waldo County Conservation Initiative – Leadership
  - o Learning Landscapes Initiative – Leadership
  - o Beech Hill Habitat Management Project – Leadership
  - o Round the Mountain Trail Fundraising